



Federal Acquisition: Key Issues and Guidance

By Paula B. Compton

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Take the First Step Toward Building a Strong Foundation in Federal Acquisition!

Federal Acquisition: Key Issues and Guidance is an essential guide to understanding and working within the complex world of federal government contracting. It offers brief but comprehensive explanations of the major phases and essential tasks in the contracting process. Written in a clear and easy-to-understand style, this resource provides the perfect foundation for building a thorough understanding of federal contracting.

Author Paula Compton focuses on the most problematic areas of federal contracting, highlighting the deficiencies cited most often by the Government Accountability Office and Inspector General audits and reports, such as:

- Not performing market research
- Inadequate independent government cost estimates
- Violation of the bona fide needs rule
- Insufficient statements of work
- Inadequate price or cost analysis

Anyone new to government acquisition will find that reading this book is the ideal first step on the path to understanding the federal acquisition process. Seasoned contract professionals will find it an excellent quick review.

BONUS! Includes sample acquisition templates that can be modified to fit many types of acquisition actions.

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Editorial Review

About the Author

Paula B. Compton has been involved in federal acquisition with a number of government agencies for more than 30 years. She has held staff and management positions in both operations and policy in the United States and abroad.

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Reading a guide tends to be new life style with this era globalization. With examining you can get a lot of information that can give you benefit in your life. Having book everyone in this world can certainly share their idea. Guides can also inspire a lot of people. A great deal of author can inspire their very own reader with their story as well as their experience. Not only the storyline that share in the textbooks. But also they write about the ability about something that you need instance. How to get the good score toefl, or how to teach your kids, there are many kinds of book which exist now. The authors these days always try to improve their proficiency in writing, they also doing some analysis before they write to their book. One of them is this Federal Acquisition: Key Issues and Guidance.

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